Service Stimulus ReACTivation Promotion

Polycom Introduces Special Pricing on Video Endpoint Service Reactivation Fees

We want you back! Polycom is pleased to announce this limited time offer to place your videoconferencing systems back under the care of Polycom and Partner experts.

Has the maintenance contract on your Polycom HDX, VSX or V Series video endpoints expired? Are your videoconferencing systems out-of-warranty and in need of a Polycom or Partner branded service contact? Effective November 3, 2008, Pay-Per-Incident Service will go into effect offering video product technical support only to Customers with active service contracts. Customers without active service contract or systems that are out of warranty will incur a $150 Pay-Per-Incident fee for assistance from our technical support team.

If the Service Reactivation Fee is standing in the way of placing your videoconferencing systems under a support service contract, Polycom has good news for you. Service Stimulus ReACTivation.

Service Stimulus ReACTivation Overview

What are you waiting for? Service Stimulus ReACTivation has been created to keep your system at peak performance. Start enjoying the peace of mind a system under a support service contract brings. The base level of support service delivers unlimited technical support during business hours, software updates, and advance parts replacement, escalation support, and e-support. The next levels of support services include options such as on-site support, account-specific tech support access 24x7, and account-specific service managers.

Polycom strives to provide world-class service and support to all of our Customers. To allow us to serve you better, we are pleased to announce this special offer on our Service Reactivation Fees. From November 1, 2008 to December 31, 2008, Polycom will incur 100% of the cost of the Service Reactivation Fee!

What does this mean for you? If your HDX, VSX or V Series system is not currently covered by a support service contract – or is out of warranty – this special offer will place the most current software on your system. Your system will be upgraded with the latest features and functionality a new software upgrade brings. Keep your investment at the leading edge of technology - and benefit by having the security of knowing you have the support of industry's leading global support organization.

Promotion Details

This **one-time offer** represents significant savings per system!

1 November 2008 through 31 December 2008
Polycom will pay 100% of the Service Reactivation Fee for you. You pay nothing – it's on us!

Q1 2009 – 1 January 2009 through 31 March 2009
Polycom will pay 50% of the Service Reactivation Fee for you.

Q2 2009 – 1 April 2009 through 30 June 2009
$150 Refund - During this time, if you paid $150 for support through our Pay-Per-Incident policy and place your system under contract within 90 days, the $150 fee is on us. We'll provide credit back to you.

POLYCOM®

Terms and Conditions

- This promotion is available to Polycom customers in North America and CALA regions.
- In order to receive this discount, your order from your Authorized Polycom Reseller must reflect NST# 2008-10-23043, Service Reactivation Part Number(s), quantities, and special pricing ($0or 50% off depending on when your order is placed).
- Program valid on orders placed to Polycom from November 1, 2008 through March 31, 2009.
- Special discount available only when accompanied on order with a Support Service (Premier, Premier Plus, Elite or Partner Branded Service).
- Discount level applied to Service Reactivation Fee determined by the date booked with your Authorized Polycom Reseller.
- This offer may not be combined with any other promotional offer and Polycom reserves the right to modify or cancel this program at any time.
- Polycom reserves the right to contact the end user customer at any time for verification purposes.
- This offer is void where prohibited or otherwise restricted by law.
- This offer applies to the following Service Reactivation Fee part numbers:

System	Service Reactivation Fee Part Numbers	MSRP
Out of Maintenance for Less than One Year		
V500	4870-00067-801	$100
V700	4870-00305-801	$150
VSX 3000	4870-00066-801	$260
VSX 5000	4870-00125-801	$240
VSX 6000	4870-00097-801	$260
VSX 7000	4870-00001-801	$300
VSX 8000	4870-00069-801	$440
HDX 4000	4870-00370-801	$300
HDX 7000	4870-00408-801	$340
HDX 8000	4870-00380-801	$380
HDX 9000	4870-00262-801	$560
Out of Maintenance for More than One Year		
V500	4870-00067-802	$200
V700	4870-00305-802	$300
VSX 3000	4870-00066-802	$520
VSX 5000	4870-00125-802	$480
VSX 6000	4870-00097-802	$520
VSX 7000	4870-00001-802	$600
VSX 8000	4870-00069-802	$880
HDX 4000	4870-00370-802	$600
HDX 7000	4870-00408-802	$680
HDX 8000	4870-00380-802	$760
HDX 9000	4870-00262-802	$1115

POLYCOM®
©2008 Polycom, Inc. All rights reserved. Polycom and the Polycom logo design are registered trademarks of Polycom, Inc. All other trademarks are the property of their respective owners. Information is subject to change without notice.